

Clearvale by BroadVision is the first network of networks for the social enterprise. Based in the cloud, Clearvale offers flexibility, agility, and the ability to collaborate with customers, partners and employees more effectively and create a meaningful presence on the open social web.

The Clearvale® Sales and Channels Solution

Clearvale Enterprise for Sales and Channels helps your company's entire sales force stay connected and communicate efficiently throughout all regions and departments. Managers can keep track of the entire team's activities and progress, and reps can stay up to date with marketing efforts and ensure their activities are aligned with company goals.

Features include the ability to:

- Navigate through multiple Clearvale Networks from one central log-in
- Integrate with CRM systems via the Clearvale API to manage leads, view reports and track sales cycles
- Share knowledge, including leads and competitive intelligence, across all departments
- Maintain alignment with company goals and access current marketing collateral, branding strategies and messaging documents
- Keep track of sales activities of the entire team, run reports and assign tasks, all from a single dashboard
- Collaborate and maintain relationships with partners via private networks
- Engage customers with up to date information about product updates and new releases
- Monitor the progress of every rep and customer, from lead to sale to CRM
- Onboard new sales reps and quickly acquaint them with sales processes

